



FOR IMMEDIATE RELEASE

GRANDSTREAM'S GXV3140 IP MULTIMEDIA PHONE IS SKYPE CERTIFIED

*Industry's First Desktop SIP Multimedia Phone Capable of Sending and Receiving
FREE Skype Video Calls Worldwide*

Brookline, MA (November 15, 2010) – Grandstream Networks, the leading manufacturer of IP voice/video telephony and video surveillance solutions, today announced that its award-winning [GXV3140](#) IP multimedia phone, which uses mega-pixel camera and H.264 codec to deliver razor sharp video calling over Internet, is officially certified by Skype and incorporates native Skype embedded software to allow Skype video calling without a PC. Skype's community of users worldwide, who already have the capability to send and receive free video calls to and from their computers, can now do so with Grandstream's IP multimedia phone.

Designed to strengthen relationships with business colleagues and customers, as well as keep in touch with family and friends, the GXV3140 offers FREE two-way or three-way video calling out-of-the-box along with real-time instant access to a variety of Web and popular social multimedia applications.

"Skype certification on the GXV3140 IP multimedia phone creates a seamless video-enabled communications experience from PC to desk phone, giving Skype users the utmost flexibility and convenience for video calling," said David Li, CEO of Grandstream Networks. "Grandstream's GXV3140 bridges the gap between convenient-to-use dedicated voice/video end-points and the increasingly popular world of PC-based Internet multimedia communication offerings like Skype."

The Skype-enabled Grandstream GXV3140 is the industry's first desktop IP multimedia phones compatible with both Skype and SIP open standards for voice & video calling. No service contract or additional monthly fee is required to use Skype for video calling.

With a 4.3" digital color LCD, the 'always-on' GXV3140 has an integrated Web browser, giving users convenient, one-touch access to personalized feeds of real-time online information services (such as news video or RSS feeds, weather, IM, stock/currency updates, etc), thousands of Internet radio stations, major Web photo sites (Yahoo Flickr, Photobucket, Phanfare), popular social networking sites (Facebook, Twitter) and Internet streaming entertainment sites like YouTube and Last.fm.

Earlier this year, Grandstream also announced successful Skype Connect™ certification for its IPPBX and gateways. Skype Connect interoperability allows business users to receive calls through their Grandstream IPPBX from Skype users around the world. Companies can now allow their customers and remote employees to make free inbound calls to their corporate PBX system using Skype from anywhere in the world.

"We are pleased to deliver this new video device category that works with Skype and are honored to be selected for our innovation, rich features, and affordability. The GXV3140 phone joins

Grandstream's other Skype-enabled solutions including our IPPBX and gateway products previously certified by Skype," Li added. "We value our strategic relationship with Skype and look forward to bringing more devices with Skype integration to market in the future."

Pricing and Availability

The GXV3140 is available through [Skype Store](#) and Grandstream's worldwide distribution partners for \$229.

Consumers can friend the GXV3140 on [Facebook](#) or follow Grandstream on Twitter @GXV3140. Call 'grandstreamsip1' to talk to a Grandstream representative via Skype.

ABOUT GRANDSTREAM NETWORKS

Founded in 2002, Grandstream Networks is the leading manufacturer of IP voice/video telephony and video surveillance solutions. Grandstream serves the small-to-medium business and consumer markets with innovative products that lower communication costs, increase security protection, and enhance productivity. Our open standard SIP-based products offer broad interoperability in the industry, unrivaled features, flexibility, and price-performance competitiveness. Visit www.grandstream.com for more information.

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CONTACTS

Ruth Seigel
RS Marketing for Grandstream
602-320-4182
rsmarketingandpr@gmail.com