



FOR IMMEDIATE RELEASE

GRANDSTREAM EXPANDS PRESENCE IN NEW YORK CITY AREA BY ADDING BROOKLYN SUPPLY AS DISTRIBUTOR OF VOIP AND IP SURVEILLANCE PRODUCTS

Brooklyn Supply offers local warehousing, 3 local branch locations, walk-in counter sales, will-call pickup and emergency delivery to Resellers, Installers and Integrators in the New York City Metropolitan Area

Boston, MA and Brooklyn, New York (April 28, 2015) – – [Grandstream Networks](#), the leading manufacturer of IP voice/video telephony and video surveillance solutions, and [Brooklyn Supply](#), a New York based distributor of Low Voltage Products, today jointly announced a new distribution partnership. Brooklyn Supply will now stock and distribute Grandstream's complete line of IP Video surveillance solutions, as well as their portfolio of IP phones, IP Video phones, Analog Telephone Adapters, VoIP Gateways and IP PBXs. Resellers, installers and integrators in the New York City area, including Long Island, New Jersey and Westchester County, NY now have a local source for purchasing Grandstream's powerful IP video surveillance products and state-of-the-art VoIP products. Brooklyn Supply offers convenient resources for tri-state area resellers through local warehousing, 3 branch locations in the New York City area, walk-in counter sales, will-call pickup and emergency delivery.

"New York City and the surrounding area is one of the largest markets for video security products in the world," said David Li, CEO of Grandstream. "It is important for us to increase our role in this burgeoning marketplace. We are extremely excited to expand our presence in this region through our partnership with Brooklyn Supply – an established and well-known distribution force in the New York City region. We are looking forward to offering our comprehensive IP surveillance solutions to Brooklyn Supply's resellers and showing them how easily they can integrate our VoIP solutions with any IP surveillance network."

"Brooklyn Supply is very well positioned to help grow the Grandstream footprint within the Tri-state area" Said David Pilchick, CEO of Brooklyn Supply "Our infrastructure has created an environment that allows us to be very helpful to potential Grandstream resellers by offering 3 convenient locations, daily delivery trucks as well as afterhours pick up options. Brooklyn Supply employs 15 full-time salespeople that are project oriented and can help with basic needs as well as full system design assistance"

As one of the original manufacturers of SIP products, Grandstream has long been an authority in the IP communications industry. They manufacture and design over 60 award-winning products that offer businesses of all sizes the ability to build powerful unified communications and security solutions that increase productivity and security protection. Grandstream's IP video surveillance solutions include the [GXV line of indoor and outdoor IP cameras](#) that offer comprehensive security monitoring and recording, in full high definition, and can be easily integrated with existing or future solutions. Their network video recorder (NVR), the [GVR3550](#), offers a scalable and easy-to-install NVR with large recording capacity. The company's roots are in VoIP products where they have a long track record of providing innovative IP communication products that expand communications and increase productivity. Grandstream's VoIP solutions include the [GXP line of small business and enterprise IP phones](#), the one-of-a-kind [GXV3240](#) and [GXV3275](#) IP Video Phones for Android, the [DP series of DECT Cordless IP Phones](#), the [UCM series](#) of license-free and fully customizable IP PBXs, the [HT series of Analog Telephone Adapters \(ATAs\)](#) and

[the GXW series of VoIP gateways](#). Because Grandstream builds their IP surveillance products with nearly the same SIP technology as their VoIP products – the two can be easily integrated on one network to simply offer even greater communication and security protection.

ABOUT BROOKLYN SUPPLY

Founded in 2007, Brooklyn Supply has quickly become the leading distributor in NY for over 500 quality brands covering many varied categories with the “Low Voltage Sphere.” Their extreme growth can be attributed to the hard work of its people and their customer centric focus with an emphasis on “help the dealer get the job done.” Visit <http://www.mkssales.com> for more information.

ABOUT GRANDSTREAM NETWORKS

Founded in 2002, Grandstream Networks is the leading manufacturer of IP voice/video telephony and video surveillance solutions. Grandstream serves the SMB and consumer markets with innovative products that lower communication costs, increase security protection, and enhance productivity. Our open standard SIP-based products offer broad interoperability in the industry, unrivaled features, flexibility, and price-performance competitiveness. Visit www.grandstream.com for more information or connect with us on [Facebook](#), [LinkedIn](#) and [Twitter](#).

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